Our Process

1. **Quotes & Analysis**
   1. Access to multiple carriers, including most industry leaders.
   2. Submit quotes online or simply email our staff.
   3. Consult our Specialists to find the best solution for your client.
2. **Licensing & Appointment**
   1. Confirm agent license and appointment is up to date.
   2. If necessary, use our assistance to get appointed in a timely manner.
   3. Electronic signatures make the appointment process fast and easy.
3. **Applications & Underwriting**
   1. Our specialists oversee the entire application and underwriting process.
   2. Direct contact with the client, ensuring confidential and private medical history conversation.
   3. Utilize technology to provide electronic signatures where possible.
4. **Policy Delivery & Payout**
   1. Ensure policy documents are delivered in full and on time.
   2. Confirm premiums are paid and policies are in force.
   3. Facilitate payout for all of your policies.